



AUSTIN SECURITY & CRIME PREVENTION CONSULTING, LLC

RAMOUS E. AUSTIN, CEO

Certified Crime Prevention Specialist; Security Expert

Certified Law Enforcement Officer



“Your protection is our business”

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Ramous E. Austin



Austin Security & Crime Prevention

New Client

I'd like to thank you the owner, fellow board member(s) and management for taking the time out to consider Austin Security & Crime Prevention Consulting LLC., to possibly formulate a security plan and provide long lasting security for your business. With recent events and the elevating crime against places of business, worship, public areas and places of learning it is imperative to have security measures in place that not only protect property, employees, students and visitors but also limits the opportunity of crime.

Austin Security & Crime Prevention Consulting LLC, offers professional security services for not only assets but also for employee and customers. Through modern day technology we are able to not only monitor crime but also take extreme prevention measures to deter it. Prevention is key, when dealing with recent crime waves and trends. We at AS&CP believe the best way to defeat crime is to prevent the opportunity of it happening.

Austin Security & Crime Prevention Consulting LLC, can take care of all your security needs and provide you with professional officers specifically trained to detect and prevent crime. Each officer has been trained with firearms, asp baton and hand to hand combat. Our officers are more importantly trained in conflict resolution and crime prevention. This gives our officers the ability to determine threat levels and react appropriately to the situation. The Crime Prevention training allows officers to detect the possibility or risk of crime happening and through prevention training offer a solution to limit the opportunity of a crime before it happens.

Please do not hesitate to let us know any further needs you may have. I or my staff will be more than happy to answer any questions you may have or provide you with additional services. Thank you again for contacting me. Austin Security & Crime Prevention Consulting LLC, will provide you with the best possible service, I look forward to a lasting partnership.

Sincerely

Ramous E. Austin

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Certified Crime Prevention Specialist; Security Expert

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Austin Security & Crime Prevention

Mission Statement

Austin Security & Crime Prevention LLC, prides itself on providing quality professional security and consulting services to our clients. By demonstrating accountability, respect, honor and diligent service we offer a personal approach to security.

Objectives

To provide a safe environment for worship, business, transport and fellowship through professional security and crime prevention training.

Keys to Success

Working together to build a strategic security plan that offers a safe atmosphere.

We must identify and correct all potential risk and work together to eliminate and minimize opportunity of crime.

Educating ourselves on the latest crime trends and working to update security protocol to combat all risk.

Description of Business

Austin Security & Crime Prevention has drastically reduced and in some cases decreased crime by more than 95% on properties we secure compared to surrounding businesses. Through basic crime prevention we are able to detect and respond to the risk/opportunity of crime and by doing so we prevent the possibility of crime happening.

***Training & Experience: AMERICAN CRIME PREVENTION INSTITUTE OF AMERICA
MISSISSIPPI LAW ENFORCEMENT OFFICER TRAINING ACADEMY
HINDS COUNTY SHERIFF'S OFFICE***

Company Ownership/Legal Entity

Austin Security & Crime Prevention Consulting, LLC is owned and operated by Ramous E. Austin, a certified Law Enforcement Officer, Crime Prevention Specialist & Security Expert.

Brynia Smith – Vice President of Operations; Shavis Brant – Chief Financial Officer

Willie Patton Jr- Enforcement Supervisor

❖ **CRETFIED MINORITY OWNED BUSINESS**

Dignitary Protection/Personal Protection

Austin Security & Crime Prevention (AS&CP) has provided dignitary protection, corporate executive protection and celebrity protection details for both domestic and foreign representatives. AS&CP offers protection services by well-trained certified law enforcement and ex-military personnel. Trained in recognizing threats, tactical driving, protective formations and confronting any potential threat with physical/armed force if needed, officers are well trained and equipped to handle any situation effectively. Most of all we pride ourselves in the ability to prevent or eliminate the opportunity of negative interactions. We do this with proper planning and understanding who and what we are dealing with.

AS&CP tailors protection strategies to custom fit the client's needs and personality. Understanding the client's needs is vital to providing effective and pro-active protection. Through constant observation and communication we have been able to protect movie stars, politicians, pastors, athletes, legendary music recording artist and entertainment superstars with great effectiveness. We continuously train and educate our staff on the techniques to provide client a protection plan that leaves no room for error.

Proper planning has aided us in providing such protect for movie stars like Dan Aykroyd (Blues Brothers, Ghost Busters Trading Places), Chadwick Boseman (42, Get On Up, Avengers) and legendary music artist such as Mick Jagger (Rolling Stones), Loretta Lynn, T.I. Harris, Ziggy Marley, Beyoncé, Babyface Edmonds, Lyfe Jennings and Sunshine Anderson. We have also had pleasure of protecting political leaders Rep. John Lewis, Gov. Phil Bryant, Jessie Jackson, Gov. Haley Barbour, Speaker Paul Ryan and members of our security team have been chosen through their prospective law enforcement agencies to protective details for First Lady Michelle Obama and 42 President Bill Clinton. The pleasure was also ours to provide services for Pastor Joel Osteen, WWE superstar John Cena, NFL Hall of Famer Brett Favre and NFL Archie & Eli Manning. So as you can see our resume is very strong and built on a foundation of protecting several influential American leaders, film stars, music artist and religious leaders.

Keys to Success:

- Communication
- Prevention
- Planning
- Training
- Understanding Client

Church/Place of Worship

Churches and places of worship have been considered a safe haven for families for hundreds of years. Considered a holy place and symbol of peace for all who enter their doors, the church for many is a place for fellowship. Unfortunately over the past decade we have seen far too many places of worship be targets of hate and rage. Due mostly because those who target them, see them as easy targets and believe there will be no resistance.

In recent years we have seen churches under attack from Colorado Springs, Colorado to the most recent tragedy in Charleston, South Carolina at Emanuel African Methodist Episcopal Church where nine of its members lost their lives. Here in Jackson, MS we have had our own problems over the past few years. Churches have been robbed, vandalized, and vehicles have been stolen or damaged in the parking lots. A place where many come to be covered in protection has now become a target.

AS&CP takes pride in being able to provide and restore a sense of safety and comfort for those who come to worship and fellowship. Through security tactics and crime prevention measures we have developed security plans to combat threats and eliminate the opportunity of crime. AS&CP has studied cases of terrorism inside places of worship and has determined that prevention and awareness is the best defense.

- ❖ Visible Security (starting in parking lot)
- ❖ Greeters
- ❖ Ushers (seating, movement control)
- ❖ Secured Areas
- ❖ Children's Church (sign-in/sign-out)
- ❖ Controlled Access to hallways
- ❖ Parking
- ❖ Landscape

Following these simple security plans can drastically decrease the opportunity and risk of a crime occurring. Correcting issues within these designated areas can improve safety and make your church/place of worship unattractive to potential criminal activity.

Retail Stores, Grocery Stores/Restaurants

Retail stores and small restaurants are prime targets for criminals seeking to get away quickly with assumed large amounts of cash. Smaller stores in isolated strip malls or areas that are not in high foot traffic areas are more likely to be robbed or have a higher risk of being robbed.

Robberies are the most frequent cause of work-related homicide, and one of the leading causes of violent injury among workers, especially in the retail industry. The retail industry has the highest costs associated with worker homicide, totaling more than \$2.6 billion between 1992 and 2001. Small retail businesses, many of them independently owned, have the highest risk for robbery and homicide. Unfortunately, experience has shown that these businesses may have the least access to information about successful robbery and violence prevention strategies.

Retail stores and small restaurants usually operate with a minimum amount of staff. This sometimes makes them more attractive to criminal elements. It also creates an illusion of safety for the criminal element. The fewer people to watch, the fewer people to control and fewer witnesses is more likely to be a successful attempt. AS&CP has studied the statistics and crime trends for these particular types of businesses. AS&CP has crafted a security plan involving our trained security guards and crime prevention methods. These methods are proven to work if followed and practiced during daily business operations.

- Guard stays visible at all times
- Monitors behavior of patrons and employees
- Continuously monitors surroundings of location
- Keeps a detailed log of events
- Deescalates high tension situations
- Walks employees and customers to vehicles after dark
- Develops understanding of store operations and offers crime prevention tips to reduce risk of criminal activity

Hotel/Motel

Austin Security & Crime Prevention understands that crime evolves with opportunity, trends, and technology. Austin Security takes on these challenges head on equipping its staff with the latest defensive strategies and good old fashion alertness. We know that your guest value privacy, comfort and the feeling of a home away from home. We also understand that some luxuries open the doors of opportunity for the criminal element. Through prevention measures it is our job to provide your customers with an absolute sense of safety and protection. So how do we do that you say.....

- Visibility
- Professional Appearance
- Thorough inspections of any debit/credit scanners
- Shift surveys
- Knowledge of property & equipment
- Constant communication with staff
- Partnership with local law enforcement

These simple steps allow security enforcement to maintain the integrity of the property and build to your business's great reputation.

With the every rising crime rate in the city of Jackson, MS, it is strongly encouraged that businesses and citizens take the measures to protect their assets, property, staff and the people who visit. It is imperative to businesses look in detail at how they prepare for the potential threat of criminal activity. Companies must continuously re-evaluate safety and if they are equipped to handle the ever changing crime trends.

Guards are continuously trained to recognize potential threats and prevent them from happening, how to deal with uncooperative subject(s) and to use proper force. All guards have been trained in emergency management, search & rescue, fire drills and hazardous weather safety. Each member of security team has spent over 100 hours in classroom and scenario active shooter training and first aid.

Shopping Center/Parking Lot

Parking lots come in all shapes and sizes from the gigantic high-rise or subterranean multi-level structures to the flat lots of a small retail strip-center with only a few stores. While parking lots provide a great service by allowing us access to retail and office centers, they sometimes create a substantial risk. What determines the relative safety of a parking are governed by three factors. They are 1) the nature of the parking lot, 2) the crime history, and 3) the location. A parking lot is best described by the design and how and when it is used. The crime rate of a parking lot can be affected positively or negatively by its' design. Large high-rise or subterranean structures can have poor visibility because of walls, pillars, and elevation changes. Large flat parking lots attached to a regional mall can offer a car-thief great visibility to watch for security and great escape routes. The time of day, traffic, and the use of the parking lot makes a difference to its' relative safety. As you can imagine, late at night some parking lots can become remote with no available witnesses to watch over the area. A parking lot outside of a nightclub will have different problems than a lot adjacent to a day-use only professional office building. At nighttime, lighting is an important condition that allows us to see potential threats and thereby deters some criminals. You should be able to see and identify someone at 100 feet. If lighting is inadequate, park somewhere else.

The most common crime in a parking lots is theft or vandalism. Where else can you find such a selection of automobiles left unattended--it's a thief's dream. The most frequent crimes are auto vandalism and auto burglary. Thieves think nothing about smashing out your car window to steal a stereo, a portable telephone, or some item left on the seat. What they need is a little time and no witnesses. Some parking lots are notorious for auto thefts and auto burglaries. Sometimes the explanation is that they are located adjacent to excellent escape routes such as freeway on-ramps or major high-speed thoroughfares. Flat parking lots are preferable to thieves because of ease of visibility and ease of escape. Multi-level pay lots offer some deterrence because of the access control and the requirement to pass the video-monitored toll booth upon exit. Valet parking is considered safer because the attendant goes out into the lot for you to retrieve your car. Another benefit is that unauthorized persons stand out in this special parking area that is supposed to be accessed by attendants only. If you are a woman alone, consider using valet parking at hotels and where available, especially at night.

Remember these parking lot security tips:

- Park only in a well-lighted and a highly-visible location
- If you cannot see 100 feet at night, park elsewhere
- Park in higher traffic areas of the lot, if possible
- Move your car during the day to improve its' location
- Remove all interior valuables from plain view
- Lock your doors and roll up all windows
- Use a highly-visible steering wheel or brake pedal locking device
- Use a car alarm and alarm decals, if possible

Neighborhood Security & Patrol

In these times of economic distress, many people are concerned about the threat of rising crime in their communities. Fortunately, there are ways to help protect your home and your neighborhood from crime. From simple steps like keeping your doors locked to starting a Neighborhood Watch program, there are plenty of things you can do to prevent crime. During a time when our city is facing a yearly average increase of robberies and violent crimes by 15%, we must take measures to protect property and most importantly family. AS&CP understands the trends of crime and studies methods used to burglarize property. By equipping ourselves with knowledge of risk and methods we develop strategies to combat these trends with prevention.

With law enforcement agencies cutting back on patrols and loss of man power due to budget cuts, it is imperative for neighborhoods to provide alternative methods to prevent crime. AS&CP provides the alternative to law enforcement patrol. AS&CP offers experienced guards, trained in crime prevention and in tactical use of force. This provides communities with a measure of protection and also provides a source of information in crime prevention.

- Guards routinely patrol neighborhood streets regularly
- Guards greets cars as they enter neighborhood
- Guards offer information on crime prevention
- Guards offer a wealth of knowledge in security & general tips to make homes safer
- Guards offers a strong sense of security for neighborhood
- Guards monitors activity in neighborhood keeps records of suspicious activity
- Guards have responsibility of reporting and responding to any threats until proper law enforcement arrives
- *Guards implements plan of action during any natural disaster, house fire, missing child or auto accident that results in injury*

AS&CP will help neighborhood establish a Neighborhood Watch Program and Dog Watch Program. AS&CP will also set up and put on a training workshop for both programs. Through these national recognized programs members of your community will become more aware and alert. AS&CP offers have experience in neighborhood safety and CEO has assisted with the establishing of over 200 Neighborhood Watch Programs and served as trainer of community policing officers for local sheriff's department and police department.

Cash Transport/Bank Deposit

The rough times of economic distress, pressure to provide can lead to drastic criminal activity. AS&CP provides its clients with a discreet and secure way to transport cash deposits to your bank or to other locations. We provide the client with experienced responsible protection and a pre-planned route to the destination. AS&CP prides itself on its ability to recognize potential threats and the safest solutions to these threats. Prevention is key, so we carefully plan ahead and take all precautions to ensure a safe and secure transaction.

How do we do it?

- Experienced staff
- Planned routes
- Different times of travel
- Discreet transportation
- Constant communication
- Risk evaluation

This service is crafted for the protection of the client and their assets. We have developed procedures and policies that are in the best interest of safety. Each guard has been trained in tactical protection, if the need arises guard is trained to make best decision based off four key elements before he/she responds.

1. Prevention
2. Is there a risk of harm or bodily injury to client or innocent bystanders?
3. Can threat be resolved without physical harm being caused or damage to property?
4. Is there any outlet to escape threat?

Construction Site

Millions of dollars are lost to construction equipment, copper wire and metal theft annually. While insurance may offset some of the financial costs, many uninsured costs deductibles, replacing depreciated items with new equipment, production delays, paperwork and time to report and replace stolen equipment are paid by contractors. Pro-active prevention is the key, when building a strong security plan for construction sites and other jobs that may have expensive equipment that is not easily moved and may cost time and money having to constantly move this equipment. After regular business hours, industrial parks and construction sites are deserted until the next work day. Expensive machinery and materials are often left unguarded, leaving the site open to potential theft or vandalism. A visible security guard is first line of defense. Constantly patrolling property/site, checking locks and doors, responding quickly to alarms are just a few duties of guard(s).

Tips:

1. Control access to site
2. Identify assets and property onsite, then inventory and track them regularly. Inventory at beginning of security shift and compare with inventory taken at beginning of shift.
3. Secure the site perimeter with proper fencing as a first line of defense, and maintain a clear zone adjacent to fencing.
4. Suspend high dollar generators and other valuable equipment above site using cranes.
5. Light up the job site to effectively deter theft and vandalism.

Following these simple tips can drastically reduce theft and vandalism. Guards plan a vital part in securing site and in many cases can identify potential safety risk. With the assistance of technology such as CCTV, alarms, motion and detecting lighting systems the guard has advantage on his side. We can't stress enough the benefits of having a security plan in place that includes prevention and technology.

Ideally your job site should have only one access point, allowing for close monitoring of comings and goings from the site. Employee parking areas should be outside the construction fence or in a clearly designated area within the fence line; workers should be easily identified and have credentials that indicate site access. No trespassing signs should be posted in conspicuous areas throughout the job site and a list of employees who have after hour access to the property should be available to the police.

Services

Duties

- Officer greets anyone who enters property
- Officer does routine shift survey of the property to ensure equipment is working properly
- Officer ensures doors and windows are secure
- Officer walks property every 20mins to ensure presence is acknowledged
- Officer escorts any person with business assets to car or secure area within the property
- Officer is to confront anyone who he/she or owner/management deems suspicious
- Officer is to provide a strong security presence to make patrons and staff feel safe
- Officer is to continuously provide crime prevention and offer safety tips as needed
- Officer is to confront any person who threatens to do harm to property, staff or customer
- Officer will be armed and respectfully carry out his/her protection with everyone's safety in mind
- Officer will demonstrate the highest level of professionalism while on post
- Officer is to escort any member or guest anywhere on property to ensure safety
- Officer is to maintain order in the case there is a disturbance inside or out of property by visiting parties or employee
- Officer is to execute emergency (fire, weather, active shooter) evacuation plan
- Officer is to detain any rudely individual until all parties (ASCP & business) have decided what to do with detained person(s)
- Officer is to escort owner/manager to do any bank deposit or late night drop off.
- Officer is to provide security for parking lot
- Officer is to keep records and do reports on any incident that result in injury, loss of assets or damaged property.
- Officer is also willing to assist with minor work task (taking out garbage, helping with heavy equipment)
- Officer will keep in constant contact with staff via 2-way radio
 - ❖ ALL GUARDS ARE TRAINED IN DEFENSIVE TACTICS

Bonus Service

- **Car Unlock**
(A service provided to employees, patrons and visitors. They will be assisted in gaining access to vehicle if keys or anything of value is locked in car. Person must be able to prove ownership.)
- **Boost Off**
(A service provided to employees, patrons and visitors. They will be assisted if their car battery dies with a professional booster box to help restart vehicle.)

Technology & Mobility

AS&CP understands that to maintain effective prevention measures we must be up to date on current technology and embrace good change. With the use of the latest technology we have been able to lower and maintain minimum risk of threats. Over the past 20 years we have seen crimes transition from a 30% chance of violence to 70% chance of violence associated with auto and property. Understanding this we have adopted technology into our security plans that help us be more visible, able to get to areas quickly and the capability to see an entire area with a bird's eye view.

AS&CP takes flight with several security camera drones to provide aerial live streaming footage. This allows guard to view multiple areas at once. Drone gives the criminal element a sense of being watched and recorded making them less likely to commit a crime. Using this technology is also cost effective to client and in some occasions can take the place of an additional guard. Each drone comes equipped with a camera that can record and take still pictures.



AS&CP uses motorized and electrical carts to move about secured area, this allows guard(s) ability to respond quicker. Carts are in constant movement for visibility and allow guard(s) to cover more ground. Mobile carts allow guards to be able to provide a level of customer service by transporting elder/handicapped visitors around secured area.

